4/25/84
A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

February, 1984

Manufacturers shipped 22,199 mobile/manufactured homes to retail sales locations and permanent sites during February 1984. This was a 13% increase from the 19,721 homes shipped in February 1983.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	PERCENTAGE CHANGE		1983	1984	PERCENTAGE CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411			JAN-MAR	63,203		
APRIL	25,128			JAN-APR	88,331		
MAY	26,780			JAN-MAY	115,111		
JUNE	29,536			JAN-JUNE	144,647		
JULY	23,348			JAN-JULY	167,995		
AUGUST	30,110			JAN-AUG	198,105		
SEPTEMBER	28,044			JAN-SEPT	226,149		
OCTOBER	26,839			JAN-OCT	252,988		
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	PERCENTAGE CHANGE		1983	1984	PERCENTAGE CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580			JAN-MAR	63,084		
APRIL	25,166			JAN-APR	88,250		
MAY	26,951			JAN-MAY	115,201		
JUNE	29,484			JAN-JUNE	144,685		
JULY	23,454			JAN-JULY	168,139		
AUGUST	29,945			JAN-AUG	198,084		
SEPTEMBER	27,979			JAN-SEPT	226,063		
OCTOBER	26,712			JAN-OCT	252,775		
NOVEMBER	23,533			JAN-NOV	276,308		
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%		MARCH	730	
APRIL	2.8%		APRIL	692	
MAY	1.9%		MAY	521	
JUNE	1.9%		JUNE	573	
JULY	2.0%		JULY	467	
AUGUST	2.1%		AUGUST	632	
SEPTEMBER	2.5%		SEPTEMBER	697	
OCTOBER	3.1%		OCTOBER	824	
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
NORTHEAST	738	902	+22%	1,330	1,610	+21%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	738	902	+22%	1,330	1,610	+21%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	1,931	2,065	+7%	3,287	3,508	+7%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,563	1,555	-1%	2,682	2,737	+2%
MICHIGAN *	*	*	---	*	*	---
OHIO	164	252	+54%	253	365	+44%
WISCONSIN	204	258	+26%	352	406	+15%
WEST NORTH CENTRAL	998	1,082	+8%	2,018	1,831	-9%
IOWA *	*	*	---	*	*	---
KANSAS	490	460	-6%	1,056	767	-27%
MINNESOTA	152	221	+45%	253	349	+38%
MISSOURI	94	105	+12%	199	170	-15%
NEBRASKA	262	296	+13%	510	545	+7%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	6,577	8,104	+23%	13,202	16,320	+24%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,953	1,980	+1%	3,934	4,191	+7%
GEORGIA	2,860	3,622	+27%	5,660	7,150	+26%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,484	2,080	+40%	3,062	4,172	+36%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	280	422	+51%	546	807	+48%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	6,660	6,852	+3%	12,729	12,973	+2%
ALABAMA	1,590	1,677	+5%	2,928	2,970	+1%
ARKANSAS	277	191	-31%	507	382	-25%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	250	242	-3%	455	465	+2%
MISSISSIPPI	574	689	+20%	1,097	1,220	+11%
OKLAHOMA	82	48	-41%	142	107	-25%
TENNESSEE	616	814	+32%	1,149	1,537	+34%
TEXAS	3,271	3,191	-2%	6,451	6,292	-2%

MOBILE/MANUFACTURED HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
MOUNTAIN	937	1,014	+8%	1,848	1,914	+4%
ARIZONA	552	566	+3%	1,095	1,091	+0%
COLORADO	125	98	-22%	254	171	-33%
IDAHO	260	350	+35%	499	652	+31%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,475	1,739	+18%	2,774	3,304	+19%
CALIFORNIA	896	1,165	+30%	1,703	2,246	+32%
OREGON	482	500	+4%	896	922	+3%
WASHINGTON	97	74	-24%	175	136	-22%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	367	400	+9%	604	679	+12%
TOTAL PRODUCTION	19,683	22,158	+13%	37,792	42,139	+12%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
NORTHEAST	834	993	+19%	1,382	1,750	+27%
CONNECTICUT	16	16	+0%	25	26	+4%
MAINE	50	65	+30%	69	123	+78%
MASSACHUSETTS	23	40	+74%	46	65	+41%
NEW HAMPSHIRE	49	45	-8%	87	87	+0%
NEW JERSEY	45	43	-4%	86	75	-13%
NEW YORK	261	327	+25%	390	572	+47%
PENNSYLVANIA	367	415	+13%	643	733	+14%
RHODE ISLAND	3	7	NM	8	12	+50%
VERMONT	20	35	+75%	28	57	NM

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,271	1,482	+17%	2,082	2,527	+21%
ILLINOIS	262	248	-5%	403	457	+13%
INDIANA	267	291	+9%	415	504	+21%
MICHIGAN	257	374	+46%	429	610	+42%
OHIO	317	355	+12%	565	621	+10%
WISCONSIN	168	214	+27%	270	335	+24%
WEST NORTH CENTRAL	753	949	+26%	1,422	1,510	+6%
IOWA	56	62	+11%	112	99	-12%
KANSAS	218	201	-8%	383	343	-10%
MINNESOTA	84	155	+85%	151	228	+51%
MISSOURI	250	358	+43%	532	570	+7%
NEBRASKA	49	67	+37%	92	93	+1%
NORTH DAKOTA	50	47	-6%	75	73	-3%
SOUTH DAKOTA	46	59	+28%	77	104	+35%
SOUTH ATLANTIC	6,124	7,863	+28%	12,152	15,823	+30%
DELAWARE	146	181	+24%	240	334	+39%
FLORIDA	2,480	2,526	+2%	4,943	5,388	+9%
GEORGIA	1,003	1,399	+39%	1,932	2,604	+35%
MARYLAND	72	101	+40%	149	199	+34%
NORTH CAROLINA	1,194	1,853	+55%	2,421	3,720	+54%
SOUTH CAROLINA	746	1,081	+45%	1,545	2,247	+45%
VIRGINIA	300	462	+54%	623	925	+48%
WEST VIRGINIA	183	260	+42%	299	406	+36%
SOUTH CENTRAL	6,853	6,802	-1%	13,256	12,703	-4%
ALABAMA	629	762	+21%	1,105	1,388	+26%
ARKANSAS	367	478	+30%	641	770	+20%
KENTUCKY	310	373	+20%	529	633	+20%
LOUISIANA	942	949	+1%	1,787	1,792	+0%
MISSISSIPPI	321	457	+42%	663	825	+24%
OKLAHOMA	660	545	-17%	1,262	1,023	-19%
TENNESSEE	318	417	+31%	605	736	+22%
TEXAS	3,306	2,821	-15%	6,664	5,536	-17%
MOUNTAIN	1,582	1,621	+2%	3,025	3,094	+2%
ARIZONA	590	650	+10%	1,170	1,262	+8%
COLORADO	154	123	-20%	289	221	-24%
IDAHO	97	108	+11%	173	183	+6%
MONTANA	78	106	+36%	125	164	+31%
NEVADA	135	163	+21%	265	326	+23%
NEW MEXICO	341	352	+3%	689	697	+1%
UTAH	117	63	-46%	279	151	-24%
WYOMING	70	56	-20%	115	90	-22%
PACIFIC	1,264	1,541	+22%	2,407	2,887	+20%
CALIFORNIA	693	926	+34%	1,335	1,757	+32%
OREGON	130	196	+51%	269	370	+38%
WASHINGTON	441	419	-5%	803	760	-5%

MOBILE/MANUFACTURED HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1983	1984	PERCENTAGE CHANGE	1983	1984	PERCENTAGE CHANGE
ALASKA	9	22	NM	19	34	+79%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	937	926		1,548	1,661	
GOVT. EXPORT	94	0		211	0	
TOTAL SHIPMENTS	19,721	22,199	+13%	37,504	41,989	+12%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	1,498	252	1,750	1,364	246	1,610
	86%	14%	100%	85%	15%	100%
CONNECTICUT	22	4	26	0	0	0
MAINE *	119	4	123	*	*	*
MASSACHUSETTS	40	25	65	0	0	0
NEW HAMPSHIRE *	81	6	87	*	*	*
NEW JERSEY	39	36	75	0	0	0
NEW YORK *	483	89	572	*	*	*
PENNSYLVANIA	650	83	733	1,364	246	1,610
RHODE ISLAND	10	2	12	0	0	0
VERMONT *	54	3	57	*	*	*
EAST NORTH CENTRAL	2,056	471	2,527	2,870	638	3,508
	81%	19%	100%	82%	18%	100%
ILLINOIS *	364	93	457	*	*	*
INDIANA	406	98	504	2,181	556	2,737
MICHIGAN *	470	140	610	*	*	*
OHIO	513	108	621	320	45	365
WISCONSIN	303	32	335	369	37	406

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	1,247	263	1,510	1,498	333	1,831
	83%	17%	100%	82%	18%	100%
IOWA *	89	10	99	*	*	*
KANSAS	249	94	343	646	121	767
MINNESOTA	203	25	228	300	49	349
MISSOURI	480	90	570	105	65	170
NEBRASKA	74	19	93	447	98	545
NORTH DAKOTA	66	7	73	0	0	0
SOUTH DAKOTA *	86	18	104	*	*	*
SOUTH ATLANTIC	10,212	5,611	15,823	10,436	5,884	16,320
	65%	35%	100%	64%	36%	100%
DELAWARE	282	52	334	0	0	0
FLORIDA	2,489	2,899	5,388	1,699	2,492	4,191
GEORGIA	1,633	971	2,604	4,649	2,501	7,150
MARYLAND *	164	35	199	*	*	*
NORTH CAROLINA	2,939	781	3,720	3,308	864	4,172
SOUTH CAROLINA *	1,590	657	2,247	*	*	*
VIRGINIA	787	138	925	780	27	807
WEST VIRGINIA	328	78	406	0	0	0
SOUTH CENTRAL	10,856	1,847	12,703	11,272	1,701	12,973
	85%	15%	100%	87%	13%	100%
ALABAMA	1,150	238	1,388	2,678	292	2,970
ARKANSAS	644	126	770	336	46	382
KENTUCKY *	515	118	633	*	*	*
LOUISIANA	1,666	126	1,792	425	40	465
MISSISSIPPI	741	84	825	1,202	18	1,220
OKLAHOMA	873	150	1,023	99	8	107
TENNESSEE	607	129	736	1,277	260	1,537
TEXAS	4,660	876	5,536	5,255	1,037	6,292
MOUNTAIN	1,834	1,260	3,094	1,042	872	1,914
	59%	41%	100%	54%	46%	100%
ARIZONA	626	636	1,262	574	517	1,091
COLORADO	154	67	221	94	77	171
IDAHO	88	95	183	374	278	652
MONTANA *	109	55	164	*	*	*
NEVADA	128	198	326	0	0	0
NEW MEXICO	575	122	697	0	0	0
UTAH *	93	58	151	*	*	*
WYOMING *	61	29	90	*	*	*
PACIFIC	822	2,065	2,887	[illegible]48	2,356	3,304
	28%	72%	100%	[illegible]9%	71%	100%
CALIFORNIA	406	1,351	1,757	[illegible]9	1,667	2,246
OREGON	120	250	370	[illegible]3	589	922
WASHINGTON	296	464	760	36	100	136

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	20	14	34	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	28,545 71%	11,783 29%	40,328 100%	29,430 71%	12,030 29%	41,460 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	1,336	325	1,661			
OTHER (CANADA)				0	0	0
STATES WITH*				496	183	679
TOTAL	29,881 71%	12,108 29%	41,989 100%	29,926 71%	12,213 29%	42,139 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

RANKED FROM HIGHEST TO LOWEST
FEBRUARY 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	2,821	13.3%	1	2,387	15.8%	1	434	7.1%	4
FLORIDA	2,526	11.9%	2	1,159	7.7%	3	1,367	22.2%	1
NORTH CAROLINA	1,853	8.7%	3	1,465	9.7%	2	388	6.3%	5
GEORGIA	1,399	6.6%	4	875	5.8%	5	524	8.5%	3
SOUTH CAROLINA	1,081	5.1%	5	765	5.1%	6	316	5.1%	6
LOUISIANA	949	4.5%	6	882	5.8%	4	67	1.1%	19
CALIFORNIA	926	4.4%	7	198	1.3%	24	728	11.8%	2
ALABAMA	762	3.6%	8	635	4.2%	7	127	2.1%	10
ARIZONA	650	3.1%	9	339	2.2%	13	311	5.1%	7
OKLAHOMA	545	2.6%	10	453	3.0%	8	92	1.5%	12
ARKANSAS	478	2.2%	11	407	2.7%	10	71	1.2%	17
VIRGINIA	462	2.2%	12	390	2.6%	11	72	1.2%	16
MISSISSIPPI	457	2.1%	13	414	2.7%	9	43	0.7%	29
WASHINGTON	419	2.0%	14	164	1.1%	26	255	4.1%	8
TENNESSEE	417	2.0%	15	339	2.2%	14	78	1.3%	14
PENNSYLVANIA	415	2.0%	16	364	2.4%	12	51	0.8%	26
MICHIGAN	374	1.8%	17	284	1.9%	18	90	1.5%	13
KENTUCKY	373	1.8%	18	306	2.0%	15	67	1.1%	18
MISSOURI	358	1.7%	19	299	2.0%	16	59	1.0%	23
OHIO	355	1.7%	20	292	1.9%	17	63	1.0%	21
NEW MEXICO	352	1.7%	21	276	1.8%	19	76	1.2%	15
NEW YORK	327	1.5%	22	263	1.7%	20	64	1.0%	20
INDIANA	291	1.4%	23	234	1.5%	21	57	0.9%	24
WEST VIRGINIA	260	1.2%	24	214	1.4%	22	46	0.7%	27
ILLINOIS	248	1.2%	25	204	1.3%	23	44	0.7%	28
WISCONSIN	214	1.0%	26	192	1.3%	25	22	0.4%	34
KANSAS	201	0.9%	27	144	1.0%	28	57	0.9%	25
OREGON	196	0.9%	28	55	0.4%	36	141	2.3%	9
DELAWARE	181	0.9%	29	156	1.0%	27	25	0.4%	32
NEVADA	163	0.8%	30	61	0.4%	34	102	1.7%	11
MINNESOTA	155	0.7%	31	136	0.9%	29	19	0.3%	38
COLORADO	123	0.6%	32	81	0.5%	30	42	0.7%	30
IDAHO	108	0.5%	33	49	0.3%	38	59	1.0%	22
MONTANA	106	0.5%	34	69	0.5%	32	37	0.6%	31
MARYLAND	101	0.5%	35	81	0.5%	31	20	0.3%	36
NEBRASKA	67	0.3%	36	54	0.4%	37	13	0.2%	40
MAINE	65	0.3%	37	64	0.4%	33	1	0.0%	48
UTAH	63	0.3%	38	39	0.3%	42	24	0.4%	33
IOWA	62	0.3%	39	55	0.4%	35	7	0.1%	43
SOUTH DAKOTA	59	0.3%	40	48	0.3%	39	11	0.2%	41
WYOMING	56	0.3%	41	34	0.2%	43	22	0.4%	35
NORTH DAKOTA	47	0.2%	42	44	0.3%	40	3	0.0%	45
NEW HAMPSHIRE	45	0.2%	43	43	0.3%	41	2	0.0%	46
NEW JERSEY	43	0.2%	44	23	0.2%	46	20	0.3%	37
MASSACHUSETTS	40	0.2%	45	30	0.2%	45	10	0.2%	42
VERMONT	35	0.2%	46	33	0.2%	44	2	0.0%	47
ALASKA	22	0.1%	47	9	0.1%	48	13	0.2%	39
CONNECTICUT	16	0.1%	48	12	0.1%	47	4	0.1%	44
RHODE ISLAND	7	0.0%	49	6	0.0%	49	1	0.0%	49
	21,273	100.0%		15,126	100.0%		6,147	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING